

Franklin Coronado
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OBJECTIVE: To demonstrate my skills as an instructor in Airline Transportation & Security

Qualification Highlights

- Over 30 years of experience in the Airline, Ground, and Ocean industries
- Master degree in Aeronautical Science with a Aviation Safety Specialization
- Master degree in Aeronautical Science with a Aviation Management Specialization
- Bachelor degree in Management of Technical Operations in Aviation
- Excellent oral and written communication skills.
- Outstanding interpersonal abilities; work well with individuals at all organizational levels.
- Bilingual; fluent in English and Spanish
- Strong computer skills; experienced using Microsoft office and Internet search

EDUCATION:

- 2004: **Embry-Riddle Aeronautical University**
Master of Aeronautical Science
Specialization in Aviation Safety
Specialization in Aviation Management
- 2002: **Embry-Riddle Aeronautical University**
B. S. Management of Technical Operation in Aviation
Minor: Aviation Safety
- 2000: **Miami-Dade Community College-Eig-Watson School of Aviation**
A. S. Aviation Business Administration

EXPERIENCE:

- 2-07/Present **Associate Professor**
Florida Memorial College Address: 15800 N.W. 42nd Avenue, Miami, FL33054
Department Director: Dr. Arnold J. Tolbert, Phone (305) 623-1428
Teaching classes of Aviation Safety, Aviation Management and Homeland security

AWS 200 AVIATION HISTORY
AWS 310 AVIATION LEGISLATION
AWS 320 AIR TRANSPORTATION
AWS 351 AVIATION LABOR RELATIONS
AWS 390 AIRLINE MANAGEMENT
AWS 395 AIRPORT MANAGEMENT
AWS 420 FLIGHT SAFETY
AWS 425 AIRCRAFT ACCIDENT INVESTIGATION
AWS 450 SENIOR PROJECT IN AVIATION
SAF 101 INTRODUCTION TO OCCUPATIONAL HEALTH & SAFETY
SAF 110 SAFETY SYSTEMS
SAF 241 SAFETY & SECURITY OF AVIATION GROUND OPERATIONS
SAF 245 OCCUPATIONAL HEALTH & SAFETY FOR MANAGERS
HS 101 INTRODUCTION TO HOMELAND SECURITY
HS 201 CONTEMPORARY SECURITY MANAGEMENT
HS 215 DISASTER RECOVERY
HS 310 HOMELAND SECURITY LAW AND POLICY
HS 320 TERRORISM & HOMELAND DEFENSE
HS 326 MARITIME SECURITY

5-17/ Present **Adjunct Professor**
Broward Community College
South Campus

ASC 3443 SAFETY & SECURITY ENHANCED
ASC 3478 ADVANCE HUMAN FACTORS I
ASC 2870 AVIATION SAFETY

2-02/10-02 **Special Accounts Representative.**
C & F Worldwide Agency, Address: 8401 NW 90 ST. Medley, FL 33178
Phone: (305) 470-4605
Developed and implemented sales plans for executive accounts and new clients.
Monitored accounts daily and communicated developments and competitive advantages to upper management.

9-01/1-02 **Sales Representative**
Horizon International, Address: 10400 NW 116 AVE. Medley, FL 33166
Phone: (305) 884-8600
Franklin Coronado 6/17/2021

Developed and implemented sales plans for executive accounts to maximize sales volume. Developed relationships with customers to market and sell our services. 8-99/3-01 **Manager**
Sky Cargo Inc., Address: 8588 NW 70 St. Miami, FL 33166
Hector Badillo (787) 543-1036

Assisted cargo sales department and service teams on behalf of appointed customers to assure the highest-level of quality service was being met. . Inspected cargo departing and entering the United States to detect illegal freight and checked that all non-hazardous and hazardous materials met Federal Aviation Administration safety guidelines prior to placement onboard aircrafts. Provide cargo training for new and current employees. Calculate tariffs, duties, and price conversions.
Act as a liaison between Sky Cargo and various air cargo companies and freightforwarders.

2-99/8-99

Air Cargo Agent

Caribe Air Freight, Address 8588 NW 70 ST. Miami, FL 33166

Provide daily inspection of cargo entering and leaving the United States. Checked daily cargo manifests, declaration of goods, and hazardous material paperwork.

3-98/2-99

Air Cargo Agent

Geologistics, Address: 1701 NW 84 Avenue, Miami, Fl 33126

Maggie Rainier, (305) 592-4170

Coordinate responsibilities with regional cargo sales and warehouse operations.

10-97/3-98

International Service Agent

DHL (part time) Address: 5985 NW 18 ST. Miami, FL 33152

Supervisor: Red Alexander, (305) 871-2865

Airfreight handling, freight running, warehousing and cargo and logistic operations.

9-97/2-98

Lead men

Silvarrey & Colon, Address: 2300 NW 65 Avenue. Miami, FL 33152

Supervised the palletizing and handling of cargo with a team of 16 employees.

11-96/9-97

Cargo Agent

Arrow Air, Address: 6500 NW 18 ST. Miami, FL 33152

Supervisor: Dick Owens, (305) 526-5590

Inspected cargo being received and shipped, prepared the palletizing of air cargo, and inspected daily cargo documentation for any discrepancies. Provide logistic assistance to third parties as well as freight-forwarders.

Franklin Coronado 6/17/2021

3-93/8-94

Airport Security Supervisor

AerotransColombiana de Carga, Address: 6365 NW 18 ST. Miami, FL 33152

Supervisor: Supervisor: Oscar Dalmao, (305) 871-5200

Developed and administered the company's security programs to guard against theft, vandalism, violence, and other threats against the company and its employees. Supervised

company's security staff and recommended safety standards and enforced safety procedures. Assist with security clearances for employees and visitors.

1-91/3-93

Airport Security Supervisor

L.A.C Airline, Address: 6540 NW 18 ST. Miami, FL 33152

Supervisor: Santander Cabrera, (305) 871-7100

Responsible in safeguarding the company's property and overseeing security measures throughout the facility. Worked closely with U. S. Customs officers in reporting illegal drugs detected in the X-ray machine. Checked imported cargo and supervised security personnel.

SKILLS AND TRAINING:

Fluent in English and Spanish

U.S. Customs Security in cargo airlines

Certified in Dangerous Goods Transportation

Special Invitation to 2006 Explosives Detection Conference (TWSG)

Airport Law Enforcement (AAAE)

Airport Security Coordinator (AAAE)

Airport Security Employee (AAAE)

Member of Great Miami Aviation Association

Honor Student at Embry-Riddle Aeronautical University

Teacher of the Year 2011(FMU Aviation Department)

Scholar of the Year 2011(FMU)

Franklin Coronado 6/17/2022